

# US Residential Distribution Channel Guide

## ABOUT TRINA SOLAR

Founded in 1997, Trina Solar Co., Ltd. is a pioneer in the research and development, production, and sales of PV modules; power stations and system products; PV power generation, operation, and maintenance services; and the development and sales of intelligent microgrids and multi-energy systems, as well as the operation of energy cloud platforms. Through constant innovation, Trina Solar remains committed to leading the way in smart solar energy solutions and advancing the PV industry by creating greater grid parity of PV power, popularizing renewable energy, and building a net-zero future.

## GLOBAL LEADER

**140GW+**  
MODULES SHIPPED

65GW+ of global 210mm module shipments – Ranked No. 1 with more than 50% of the market share

These modules contribute to Greenhouse Gas (GHG) emission reductions equivalent to planting more than 7.29 billion trees



PRODUCT SOLD IN  
100+ COUNTRIES

**25+**  
YEARS OF  
OPERATIONS

## BANKABILITY



100% bankability rating for 7 consecutive years in BloombergNEF Bankability Survey

Only module manufacturer rated bankable for 7 consecutive years by 100% of BNEF survey respondents

## TOP PERFORMER

PVEL Reliability Scorecard "Top Performer" for 9 consecutive years

## HIGH ACHIEVER

Recognized as an "Overall High Achiever" by RETC for 4 consecutive years

## "AAA" RATED

Consistent "AAA" rating\* – the highest in PVTECH's PV ModuleTech Bankability Rankings

\*As of Q3 2023

## INNOVATION & WORLD RECORDS

**25**  
World Records achieved for solar cell and module efficiencies

**24.4%**  
Most Recent World: Achieving 24.4% N-type module aperture efficiency

**1300+**  
Solar PV patents filed

## SUSTAINABILITY

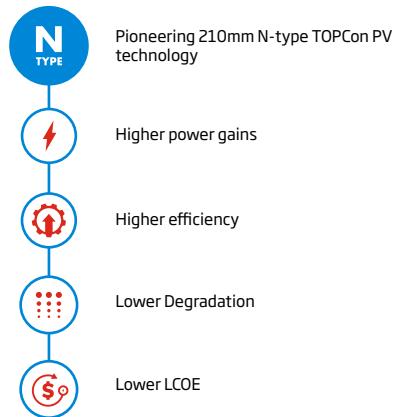
%  
Power Consumption for Unit Output of Product decreased 42.4% from 2020 to 2021

%  
Water Consumption for Unit Output of Product decreased 46.2% from 2020 to 2021

%  
GHG Emissions for Unit Output of Product decreased 32.2% from 2020 to 2021

LCA  
 210mm Vertex are the first 210mm panels to receive Life Cycle Assessment (LCA) certification

## VERTEX SERIES



Utility and C&I applications  
"Ace Mix" of 690W Vertex and 600W Vertex N modules

**US ADVANTAGE**  
Residential Solution with the Industry-leading TrinaProtect 25/25 Year Warranty Program

435W+  
Vertex S+ up to 435W

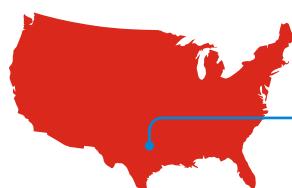
Vertex S Winner of 2022 Red Dot Product Design Award

22%  
Up to 22% efficiency

Local US-based teams for sales & support

600W+ Photovoltaic Open Innovation Ecological Alliance

## US MANUFACTURING & CAPACITY



Location:  
Wilmer, TX



**Manufacturing capacity**  
Including N-type 210 cell technology for utility-scale, commercial, and residential applications

**Job creation**  
1500 direct hires for professional, skilled, high-tech positions

**Facility size**  
1.35 million square feet facility  
Equal to nearly 24 football fields!

**6GW**

US manufacturing capacity in 2024

## CONTACT US

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